



The Done Awards

Submissions guidebook

About The Done Awards

Your best work deserves a stage. That's the whole idea.

The Done Awards is monday.com's first annual awards ceremony, live at Elevate on October 29. Every year, people across the monday community build things they're genuinely proud of — workflows that save thousands of hours, agents that run real business processes, apps that replace tools that used to cost a fortune. Most of that work never gets seen beyond the team that built it. The Done Awards are here to change that.

This is peer recognition at scale. Winners are announced live on the main stage in front of the full Elevate audience, receive a trophy and a travel voucher for their dream vacation, and earn a permanent spot on The Done Awards Hall of Fame — a real page on the Elevate website you can link to from your LinkedIn profile and resume long after the conference ends.

Key dates

- ✖ July 15, 2026 Submissions open
 - ✖ August 15, 2026 Submissions close
 - ✖ September 9, 2026 Finalists notified
 - ✖ October 29, 2026 The Done Awards — live at Elevate
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Why apply?

Bring your best work to the Elevate stage and earn the recognition you deserve. This is your chance to position yourself as a top talent leaders want in the room and walk away from Elevate with something that will stick with you throughout your career.

Finalists (up to 3 per category) will receive:

1. **Free General Admissions pass to Elevate**
2. **Social sharing kit:** A branded LinkedIn asset sent to you when you're announced as a finalist – ready for you to post on social media.
3. **Finalist swag box:** A swag box shipped to them before the event.

Winners (1 per category) will receive:

1. **Free VIP pass to Elevate:** Including priority seating at keynotes, access to the VIP lounge, and priority spots in masterclasses.
 2. **Travel voucher:** Winners receive a cash voucher toward their next trip – amounts vary by category (see Award Categories below).
 3. **Trophy:** A physical Done Awards trophy, shipped directly to your office after the ceremony.
 4. **Winners' circle toast:** A dedicated toast for all winners at Elevate, following the ceremony.
 5. **Social sharing kit:** A branded LinkedIn asset sent to you after the ceremony ends, ready to post.
 6. **Feature on monday.com and Elevate channels:** Winners are featured in a post-event blog, across monday.com's social channels, and tagged directly so your network sees it.
 7. **Hall of Fame page:** Every winner gets a dedicated, permanent page on Elevate's Hall of Fame. It's a real URL – so you can link to it in your LinkedIn bio, your resume, or anywhere you want to show what you've built.
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Award categories

There are seven awards in total. Six are judged by a panel. The seventh — The People's Pick — is voted on by the monday community online.

Best workflow wiz

Prize: \$5,000 travel voucher

You combined multiple monday AI capabilities (e.g. AI Workflows, monday agents, monday vibe, monday sidekick) into a single workflow that solves a real business challenge. Judges want to see how your workflow connects AI features and the measurable impact it creates.

Best agent builder

Prize: \$4,000 travel voucher

You built a monday agent that saves you time and/or budget so you can focus on delivering on strategy. Show what your agent does, why you built it, and what it freed you up to do instead.

Best vibe app

Prize: \$4,000 travel voucher

You created a monday vibe app that fills a gap for your organization — consolidating a tool you no longer need, building a tool you didn't have the budget for, or further helping you use monday.com in a new way. Judges are looking for genuine utility — a problem it solved, for whom, and how well.

Best cross-collaborator

Prize: \$2,000 travel voucher

You connected two or more teams or departments on monday.com to streamline a cross-functional process that used to be manual. Show the before and after: what coordination looked like before, and what changed.

Best decision driver

Prize: \$2,000 travel voucher

Your senior leaders make confident decisions using something you built in monday.com using AI. This isn't just about efficiency — it's about visibility that reduces risk and surfaces opportunity faster.



Best global impact

Prize: \$2,000 travel voucher

You run monday.com across regions and/or languages while making it feel local. Judges will look at scale, localization approach, and how you maintained consistency without sacrificing relevance. This could be an internal use case, like standardizing your employee onboarding experience with a local flair, or an external one, like a marketing campaign localized for different physical demographics to delight prospects or customers.

People's pick

Prize: \$2,000 travel voucher

This is an award you won't submit for. Once finalists for the main six categories are announced, the top finalist submissions will be shared on the [monday Reddit community](#) for community members to vote on their favorite. After 1 week, the votes will be counted to reveal this category's winner.

Who can apply

The Done Awards are open to existing monday.com customers worldwide. We want to hear from the people actually doing the building — regardless of title, team size, company type, or where in the world you're based.

You must be a current monday.com customer. Partners are not eligible to submit.

Submissions are individual, not team-based. We know nothing great at work is done alone — and we genuinely mean that. The reason submissions are made by one person is practical: we can only award a limited number of passes and prizes. But your submission can and should reflect your team's work. We fully acknowledge the people behind it.

Winners must attend Elevate in person. The award is presented live on stage on October 29 in New York City. If you win, you'll need to be there. You will receive a VIP pass, but please note this does NOT include flights and hotel. Heads up: if you're submitting from outside the US, factor that in before you apply.

Governmental entities are not eligible. Public officials and government-affiliated organizations cannot participate.



Work must be real and currently live. Submissions should reflect something you've actually built and deployed on monday.com, not a concept or prototype.

AI capabilities disclosure is required. For any submission involving AI (which most will), you'll need to detail which AI capabilities were used — monday sidekick, AI workflows, monday agents, monday vibe, AI blocks, or any external AI tools integrated into your build. Be specific.

Co-marketing agreement. By submitting and being selected as a finalist or winner, you give monday.com permission to feature your name, company name, logo, and submission story in materials related to The Done Awards and Elevate '26.

How to submit

Read this guide in full before you start. Submissions that follow the framework below consistently score higher. And remember — this is your work we're talking about. Take the time to tell the story well.

- 1. Choose your category:** Pick the one that best fits your work. You can submit for more than one category, but each requires its own separate form and video.
- 2. Complete the submission form:** The form will ask for your contact details, your company, the category you're entering, and a description of your work. You'll also be asked to list every AI capability used — monday and non-monday — in building what you're submitting. Your submission becomes the basis for the host's talking points at the ceremony, the winners blog post, and social posts. The more detail you give us, the better we can tell your story.
- 3. Be mindful of sensitive data:** Your submission will be shared internally with the monday.com judging panel but will not be published publicly without separate consent. That said, don't include confidential, personal or sensitive information — financials, client names, or internal data you don't have permission to share or wouldn't otherwise want to be shared externally. Blur anything sensitive in your video. We want to see the build, not your company's private numbers.
- 4. Record a two-minute video:** Record a short walkthrough of what you built— a Loom, a screen recording, or any video format works. You don't need to show your face, but you do



need to walk the judges through your submission and how it works. Blur anything sensitive. Videos longer than two minutes will be disqualified.

5. Review before you submit: Once submitted, your form cannot be changed. Take a few minutes to read through your answers before you hit send.

6. Submit before August 14: Late submissions will not be reviewed. No exceptions.

How judging works

Submissions are reviewed by a cross-functional panel that includes monday.com product leads (one per category), members of the client-facing departments, Elevate conference insiders, and a legal representative to confirm eligibility. Each submission is scored on three dimensions:

The challenge (30%): What problem were you solving, and how clearly did you articulate it? Context matters — judges want to understand what existed before, and why it wasn't enough. Vague framing scores low here regardless of how strong the build is.

The build (40%): What did you create, and how did you build it? Walk through the monday.com capabilities you used, including any AI features, integrations, or custom configurations. Specificity is what separates high scores from middle ones — judges are looking for mechanics, not descriptions.

The impact (30%): What changed, and can you prove it? Judges want concrete numbers — time saved, errors reduced, cost cut, output increased. Qualitative impact counts, but it needs to be anchored to something real.

The People's Pick is not scored by the panel — it's voted on by the monday community and operates independently of the judging rubric above.

Winner embargo and attendance

Winners are notified by email in early September. That email will ask you to confirm your attendance and the name of the person accepting the award on stage. It will also explain the



honorary embargo: you cannot share that you've won until it's announced live at Elevate on October 29.

Attendance is required to accept a win. If you're selected and can't make it to New York on October 29, you can choose someone else from your organization to attend and accept the award on your behalf. Otherwise, the win will pass to the next runner-up who can commit to being in attendance. We notify you early so you have time to make it work — you'll have a week to let us know about your decision.

The People's Pick

Top finalists across all six judged categories will be entered into The People's Pick nomination process.

These top finalists will receive via email the link to the [monday.com Reddit community](#), where they'll find a post by the monday.com community team showcasing what each of the top finalists built, why they built it, and its impact. The winner is whoever receives the most votes on the post after 1 week. Named finalists will be encouraged to share the nomination link with others to garner more votes for their submission.

Tips for a strong submission

You've already done the work. This is your chance to make sure it lands the way it deserves. Judges (and our Done Awards agents) will read all of the submissions. Here are the things that consistently separate the ones that win:

- Go deep on one thing you're proud of, not wide on everything. Don't try to show every feature you use on monday.com. Pick the work that best fits the category and go into real detail on that.
- Use the challenge/build/impact structure to your advantage to tell a clear and complete story. Submissions that skip the 'challenge' section can often miss the mark of explaining to the judges why the work mattered.
- Give us real numbers. 'We saved time' won't cut it for a winning submission. '14 hours per week across a team of six' does. Even rough estimates with context are better than



nothing. If you're not sure about your impact in numbers, ask monday sidekick! The best submissions don't just tell the short-term metrics of how it changed your work (e.g. X hours saved), but tell the long-term impact story: X% increase in customer satisfaction, Y times more products shipped worldwide, Z patients treated in under 24 hours.

- Be specific about the use of AI. Don't just say 'we used AI.' Tell us exactly which monday AI capabilities were part of the build, how you configured them, and what they replaced or improved.
- Your video is a core part of the submission. Walk us through the actual workspace. Show the workflow, the agent, the app — whatever you built. Two minutes is enough if it's focused. It can help to rehearse your talking points before you hit Record so you know what's important to include and how much detail you can cover within the time limit.
- Don't save the best detail for the video only. The form and the video should complement each other, not split the story in half.

FAQ

Can I submit for more than one category?

Yes. Submit a separate form and video for each category you're entering.

Can a team submit together?

No — submissions are made by one individual. That said, your submission should absolutely reflect the team behind the work. We know nothing great gets done alone.

Do I have to attend Elevate to submit?

You don't have to be registered for Elevate to submit. But if you win, you must be there in person on October 29 to accept the award on stage. Your winner's VIP pass covers conference entry — flights and hotel are on you.

What happens if I win but can't attend?

First, check if someone from your company can attend to receive the award on your behalf. If not, your win will pass to the next runner-up finalist who can attend. We notify winners in early September so you have time to make arrangements.

Who accepts the award on stage?



Ideally, you should receive the award for your submission on stage. When you receive your winner notification email, you'll be asked to confirm your name. If you want someone to accept on your behalf, you'll also be given that option on the winner's acceptance form. If anything changes before October 29, let us know via [this form](#) as soon as possible.

Can I submit if I'm based outside the US?

Yes. The Done Awards are open to monday.com customers worldwide. But remember, you win, your flight and accommodation to New York are on you.

Can government employees or public officials apply?

No. Governmental entities and public officials are not eligible to participate.

Can I make changes after submitting?

No. Once you submit your form, it cannot be edited. Read through your answers carefully before you hit send.

What happens to my submission?

Your submission is shared internally with the monday.com judging panel only. It will not be published publicly without separate consent from you. Winning and finalist submissions become the basis for the host's talking points at the ceremony, the post-event blog post, and monday.com social posts — so the more detail you give us, the better we can represent your work. We'll reach out before publishing anything publicly.

What if I need to blur parts of my video?

That's fine. Blur whatever you need to. We want to see the build — the mechanics, the structure, the flow. Specific internal data doesn't need to be visible.

When will I hear if I'm a finalist?

Finalists are notified by email on September 9. A select group of finalists will be entered to win the People Pick award in the monday community. If chosen, you will be told that via email with a link to your in-community finalist announcement post. You'll be encouraged to get others to upvote your post. The post with the most votes after a week will be rewarded the People's pick award.

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Can I share my winner asset publicly after the ceremony?

Yes — once winners are announced on stage, you're free to share. monday.com will send your social asset after the ceremony ends. Please use it in its original form — don't crop, recolor, add text, or apply filters to the asset.

What does the Hall of Fame page include?

Your name, company, category, a summary of what you built, and a permanent URL on the Elevate website. It's designed to be something you link to for years to come, be it on LinkedIn or your resume.

Who do I contact with questions?

Reach out using [this form](#) with any questions about eligibility, submissions, or logistics.

Where can I find the Terms and Conditions that govern The Done Awards?

You can find them [here](#).